## Who are we? And why is our name so long?

## **Kitty Hawk Rentals**

In the winter of 1964, Kitty Hawk Realty and Rentals started in the den of Tom and Marge Cafferty's four bedroom house at the 4 milepost in Kitty Hawk. The company consisted of fifty rental houses (all oceanfront, as no one would rent anything else), one full time staff person, and some creative ideas to manage summer rentals for cottage owners.

The first rental company to produce a rental brochure (1965), the first rental company to handle property in some place called "Duck" (1966), and the first company to have offerings in Ocean Sands (1974), Kitty Hawk Rentals has been a progressive force in real estate on the Outer Banks since its beginning. The company responded to the very active sales and construction aspect of the business by changing the company name to the all inclusive "Kitty Hawk Realty" in the early 70's.

After several location changes, the Kitty Hawk Realty staff settled on its current location in Kill Devil Hills as the central reservation and sales office in 1975, with an inventory of approximately 150 rental properties.

## **Beach Realty & Construction**

On the Fourth of July 1979, Jimbo Ward and an associate started J&B Realty, a Realty World franchise. Within the year, they added custom construction to the general real estate services. At that time, Jimbo already had eight years of construction experience on the Outer Banks.

In 1982, the company changed its name to Beach Realty & Construction, becoming a fully independent real estate firm, and built its headquarters in Kitty Hawk.

The first builder to offer a total design and construction package to the consumer, the first to build everything from affordable first homes to condominium projects, the first President and charter member of the Outer Banks Homebuilders Association, Jimbo Ward has established and maintained a reputation for service and integrity in the highly competitive construction market.

The sales force became well versed in all aspects of real estate – from assisting first time home buyers to counseling experienced investsors, from lot sales to custom design and construction. Sellers and buyers benefit from our strong internet presence.

## And now...

These two leaders in Outer Banks rentals, real estate, and construction joined forces in 1985. The merger boosted further growth, and in 1989 we opened our third office on the soundfront in Duck. Responding to market demand, in 1993 we inaugurated our fourth location in Corolla, just south of Whalehead. We now handle over 600 vacation rental properties from Nags Head to Ocean Hill. We build one of a kind custom homes from the Currituck Mainland to Hatteras Island. And we continue to provide knowledgeable and competent sales assistance to hundreds of satisfied buyers and sellers.

A long name to match a long record of real estate service on the Outer Banks

**Beach Realty & Construction Kitty Hawk Rentals**